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### **New technology and OneSteel partnership lands Page Steel Aldi warehouse contract**

An investment into automated machinery and a business partnership with OneSteel helped win Victorian steel fabrication company Page Steel a major contract to fabricate and erect two new Australian Aldi distribution warehouses.

On completion, both warehouses – one at Preston, Sydney and one at Dandenong, Victoria – will total approximately 100,000 square metres and use around 5,000 tonnes of steel, all of which was supplied by OneSteel and fabricated at Page Steel's Derrimut workshop.

When the project was awarded, Page Steel needed to quickly manage the shop detailing, order the steel and process it while the civil works were being prepared on site in preparation for the erection of the steel.

Using OneSteel 300PLUS®, Page Steel fabricated all the project's steel components in-house, using new CNC technology which has doubled the company's throughput.

The project had full traceability through Page Steel's Steeltrack software. Each member has a barcode attached to it, with the system recording all aspects of production, including delivery.

Additionally, the system produces reports in real time to ensure steel is produced in the required stages and delivery to site matches.

In the past two years, Page Steel has purchased and installed a high definition plasma machine, enabling the processing of plate up to 32mm thick, 3,000mm wide and 12,000mm long. A CNC oxy cutter was also installed to process plates thicker than 32mm.

Page Steel Director Chris Piacentini said the installation of the new technology meant the company could offer a greater design and concept approach to customers.

"This makes us much more competitive and allows us to continue using high-quality, Australian-made steel which is very important to us," he said.



"It's why we value our relationship with OneSteel so much – we know the product is high quality and our synergy means when we are under pressure on a job like the Aldi warehouses, we can rely on OneSteel to come through for us.

"Over seven months, we fabricated 5,000 tonnes of steel at a rate of 200 tonnes a week."

Any negative consequences of steel price volatility during the Preston Aldi tender process in 2007 were warded off by the arrangement Page Steel entered into with the suppliers of 300PLUS® product.

Mr Piacentini said this was vital for Page Steel because it had been tendered at a time when there was an unprecedented demand for steel and it was vital the supplier could hold the price and deliver on time.

"The market had swung again when it came around to the fabrication of the Dandenong warehouse, but the high level of service we received from OneSteel remained unchanged."

300PLUS® Structural Steel Sections are a cost-effective product offering speedy and efficient construction for any style of building – from residential projects to large, multi-storey commercial structures. Its strength, which exceeds the requirements of the Australian Standard for 300 Grade steel and many of the standard grade steels in other countries around the world allows designers to reduce the amount of material used in a building's structure. This not only helps to provide a more environmentally sustainable solution but also an economical one.

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